



PROVIDER MEMBERSHIP

The Health Facilities Association of Maryland
A Respected Industry Leader in Long-term Health Care Since 1948

The Health Facilities Association of Maryland and the Maryland Center for Assisted Living (HFAM/MCAL) is a state organization dedicated to lead, promote and represent long-term health care providers and affiliate organizations so they can deliver quality health care services with integrity and economic viability in a dignified and secure environment.

HFAM/MCAL provider members are licensed nursing, assisted living and sub-acute facilities, which represent both individual and multi-facility operations of both proprietary and nonproprietary ownership. These members provide a range of services including hospice, post-acute, rehabilitation and home health services and account for more than 20,000 health care beds in Maryland.

HFAM/MCAL offers members resident-centered programs, such as continuing education, and direct services in the areas of administration, patient care, life/safety standards, community relations, legal and legislative affairs, regulatory compliance, finance, and data analysis.

MEMBERSHIP BENEFITS

HFAM/MCAL membership provides exclusive access to experts in legislative and government affairs, regulatory services, education and special events, and labor, legal and accounting services. Members also receive ongoing professional development, representation before key agencies, and a voice in health care on both the state and national level. Key benefits include:

■ AHCA/NCAL MEMBERSHIP

When you join HFAM/MCAL, you also become a member of the American Health Care Association (AHCA)/National Center for Assisted Living, (NCAL) which provides opportunities to influence industry matters on a national level. Through AHCA membership, you receive the AHCA newsletter Capital Connection and its monthly magazine, Provider.

■ PROFESSIONAL DEVELOPMENT

HFAM/MCAL provides practical and timely education for all disciplines and a variety of CEU accreditations, offering top-notch seminars and workshops led by nationally recognized educators. HFAM/MCAL members receive discounted registration fees. Additionally, through HFAM/MCAL's statewide, regional and district meetings, you can build your professional alliances at the local, state and national levels.

■ HFAM/MCAL SERVICE CORPORATION

This benefit provides HFAM members with quality services, products and programs, including:

- | | |
|--------------------------|---------------------------|
| Group purchasing | Background checks |
| • Dietary/Food services | • Drug testing |
| • Capital equipment | • Web-based career center |
| • Environmental services | Vending machine |
| • And more | management |
| Medical books | Discounted electricity |
| Medical waste removal | and gas programs |
| Human resource services | And much more |

■ LEGISLATIVE AND REGULATORY REPRESENTATION

As a key advocate for your interests, HFAM represents its members by addressing legislative and regulatory issues affecting the long-term health care industry in Maryland, such as taxation, licensing and quality of care matters. Federal issues are addressed through your membership in AHCA.

■ POLITICAL ACTION COMMITTEE (PAC)

The HFAM Nursing Home PAC enables the association to support legislators and candidates who proactively address the concerns of our members and support the health care needs of the citizens of Maryland.

■ STRATEGIC COMMUNICATIONS

- **Newsletters and Priority Updates**
HFAM informs members of the latest news impacting our industry through *NewsLink*, a weekly e-mail newsletter, as well as other communications, including priority updates reporting vital, late-breaking information.
- **Legislative Bulletins**
HFAM regularly updates members on the status of industry-related legislation and HFAM's positions on those issues.
- **Membership Directory and Buyers' Guide**
The *HFAM Membership Directory and Buyers' Guide* is a comprehensive listing of the long-term care community in Maryland, including information on HFAM providers and associate members, government offices, and a buyers' guide of products and services.
- **Publications and Special Reports**
HFAM regularly publishes special publications and reports on a variety of industry-related subjects.

■ COMMITTEES

HFAM members have numerous opportunities to directly participate in the work of the association, further providing members with a voice in HFAM activities and the development of the long-term health care profession. HFAM's accomplishments in addressing the needs of the evolving health care industry are primarily a result of the work of the committees, which focus on:

- Assisted living
- Education
- Planning/Regulatory
- Legislative steering
- Member relations
- Quality of care
- Reimbursement
- Technology

For more information about membership, contact Patty Stehle, HFAM vice president of operations and member services, at 410-290-5132 x101 or e-mail pstehle@hfam.org. Also, visit the HFAM Web site at www.hfam.org.



www.hfam.org

OWNER INFORMATION

Company name: _____

Address: _____

City: _____ State: _____ Zip: _____

County: _____

Phone: _____

Fax: _____

Key company contact: _____

Is this facility part of a multi-facility corporation?

Yes No

If yes, identify the facilities in Maryland: _____

ADDITIONAL INFORMATION

How did you hear about HFAM? _____

What influenced the decision to join HFAM? _____

I (we) hereby apply for membership in the Health Facilities Association of Maryland and the American Health Care Association. I agree to comply with all the rules and regulations as set forth in the constitution and bylaws of the association and its professional code of ethics, and will make every effort to establish and maintain high standards at all times.

Signature and title

Date



Return application to **Health Facilities Association of Maryland, 7135 Minstrel Way, Suite 104, Columbia, MD 21045.**



PROVIDER MEMBER APPLICATION

Mail application to Health Facilities Association of Maryland,
601 Global Way, Suite 100-103, Linthicum, MD 21090

Annual Dues Structure

HFAM offers a 50 percent discount for your first year of membership and a 25 percent discount the second year of membership. Return facility information form to receive pricing and dues information.

FACILITY INFORMATION

Facility name: _____

Address: _____

City: _____ State: _____ Zip: _____

County: _____

Phone: _____

Fax: _____

E-mail: _____

Administrator: _____

License number: _____

Number of beds: _____

Nursing Facility: _____ Assisted living: _____ Other: _____

Years in operation: _____ Years under present ownership: _____

Is this facility JCAHO accredited? Yes No

Is this facility a member of another health care association/organization?

Yes No

If yes, what association/organizations: _____

What services do you provide to your residents or community:
(Check all that apply)

- Adult day care
- Alzheimer's unit
- Case management
- Childcare
- Congregate meals
- Home health care
- Hospice care
- Psychiatric care
- Recreational activities
- Rehabilitation services
- Respite care
- Retirement apartments
- Senior center
- Transportation
- Ventilator or other special care units
- Other