

INDIVIDUAL MEMBERSHIP

The Health Facilities Association of Maryland
*A Respected Industry Leader in Long-term
Health Care Since 1948*

The Health Facilities Association of Maryland and the Maryland Center for Assisted Living (HFAM/MCAL) is a state organization dedicated to lead, promote and represent long-term health care providers and affiliate organizations so they can deliver quality health care services with integrity and economic viability in a dignified and secure environment.

HFAM/MCAL individual membership is available to anyone not currently employed by a member provider organization or non-member provider organization or by a company that is eligible to be an associate member. Individuals may be single employees of their own company; however as an individual member you would not be able to promote your business or solicit members.

HFAM/MCAL offers members resident-centered programs, such as continuing education, and direct services in the areas of administration, patient care, life/safety standards, community relations, legal and legislative affairs, regulatory compliance, finance, and data analysis.

MEMBERSHIP BENEFITS

HFAM/MCAL membership provides exclusive access to experts in legislative and government affairs, regulatory services, education and special events, and labor, legal and accounting services. Members also receive ongoing professional development, representation before key agencies, and a voice in health care on both the state and national level.

Key benefits include:

■ **PROFESSIONAL DEVELOPMENT**

HFAM/MCAL provides practical and timely education for all disciplines and a variety of CEU accreditations, offering top-notch seminars and workshops led by nationally recognized educators. HFAM/MCAL members receive discounted registration fees. Additionally, through HFAM/MCAL's statewide, regional and district meetings, you can build your professional alliances at the local, state and national levels.

■ **LEGISLATIVE AND REGULATORY REPRESENTATION**

As a key advocate for your interests, HFAM represents its members by addressing legislative and regulatory issues affecting the long-term health care industry in Maryland, such as taxation, licensing and quality of care matters. Federal issues are addressed through your membership in AHCA.

■ **POLITICAL ACTION COMMITTEE (PAC)**

The HFAM Nursing Home PAC enables the association to support legislators and candidates who proactively address the concerns of our members and support the health care needs of the citizens of Maryland.

■ STRATEGIC COMMUNICATIONS

• Newsletters and Priority Updates

HFAM informs members of the latest news impacting our industry through *NewsLink*, a weekly e-mail newsletter, as well as other communications, including priority updates reporting vital, late-breaking information.

• Legislative Bulletins

HFAM regularly updates members on the status of industry-related legislation and HFAM's positions on those issues.

• Membership Directory and Buyers' Guide

The HFAM/MCAL Membership Directory and Buyers' Guide is a comprehensive listing of the long-term care community in Maryland, including information on HFAM providers and associate members, government offices, and a buyers' guide of products and services.

• Publications and Special Reports

HFAM regularly publishes special publications and reports on a variety of industry-related subjects.

■ COMMITTEES

HFAM members have numerous opportunities to directly participate in the work of the association, further providing members with a voice in HFAM activities and the development of the long-term care profession. HFAM's accomplishments in addressing the needs of the evolving health care industry are primarily a result of the work of the committees, which focus on:

- Assisted Living
- Education
- Planning/Regulatory
- Legislative Steering
- Member Relations
- Quality of Care
- Reimbursement
- Technology

For more information about membership, contact Patty Stehle, HFAM vice president of operations and member services, at 410-290-5132 x101 or e-mail pstehle@hfam.org. Also, visit the HFAM website at www.hfam.org.



**2008 Membership Application for
Individual / Retired Administrator / Student**

HFAM/MCAL individual membership is available to anyone not currently employed by a member provider organization or non-member provider organization or by a company that is eligible to be an associate member. Individuals may be single employees of their own company; however as an individual member you would not be able to promote your business or solicit members.

Please complete all of the following so that we may have adequate information for the Annual Membership Directory.

Individual _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

E-mail _____

Annual Dues: \$200.00 Monthly Dues: \$25.00

I understand that my membership benefits include the *NewsLink*, workshop announcements and discounted rates for workshops. I further understand that as an individual subscriber I may not solicit any HFAM member for prospecting (i.e. for clients) purposes. I also certify that I am not currently employed by an eligible member or non-member provider, or any company eligible to be an associate member.

Signature _____ Date _____

**Mail completed application to: Patty Stehle
HFAM, 7135 Minstrel Way, Suite 104, Columbia, MD 21045
Questions? 410-290-5132 / 301-490-8413 / 877-LTC-HFAM**

Office Use Only:

Date _____ Amount _____ Check # _____ Date DB _____